# MAYBERRY JAMAICAN EQUITIES

Q2 2018

**UNAUDITED FINANCIAL RESULTS** 



## MANAGING DIRECTOR'S COMMENTARY ON FINANCIAL RESULTS

(represented in J\$)

FOR THE SECOND QUARTER ENDED JUNE 30, 2018

The Board of Directors of Mayberry Jamaican Equities Limited (MJE) is pleased to share its Unaudited 2nd Quarter 2018 financial results for the months April – June 2018.

Net Asset Value per share of J\$9.48 at the end of the 2nd Quarter

#### **Q2 2018 HIGHLIGHTS**

- Total Comprehensive Income attributable to shareholders of J\$1.82 Billion
- Total Revenue, net of interest expense, of J\$366.7M
- Net Profit of J\$255M with non-controlling interests of J\$28M
- Earnings per share of J\$0.24

#### FINANCIAL POSITION

Total assets grew to \$12.44 billion for 2nd quarter 2018 compared to \$7.28 billion for the comparative quarter 2017. This represents a \$5.17 billion increase or 71% in our asset base due mainly to increased value in the quoted equities, Lasco Financial Services Limited, Caribbean Producers (Jamaica) Limited, Supreme Ventures Limited, Caribbean Cement Company Limited, Jamaica Broilers Group Limited and JMMB Group Limited.





Total Liabilities increased over the prior period by \$900.95 million to \$1.06 billion (557.9%). The assets were funded in part by amounts owed to the parent company, which increased by \$621.5 million. In addition, Accounts Payables moved from \$134.8 million in June 2017 to \$376.2 million at the end of June 2018, an increase of 179%.

MAYBERRY JAMAICAN EQUITIES LIMITED SUMMARY OF CHANGES ON THE STATEMENT OF FINANCIAL POSITION					
Description	Quarter ended 30 June 2018 (J\$'000)	Quarter ended 30 June 2017 (J\$'000)	Change (J\$'000)	% Change	
Total Assets	12,444,198	7,275,240	5,168,958	71.0%	
Total Liabilities	1,062,438	161,490	(900,947)	-557.9%	
Stockholders' Equity	11,210,645	7,113,750	4,096,895	57.6%	
Non-Controlling Interests (10%)	171,115	-	171,115	0.0%	
Net Book Value Per Share (NAV)	\$ 9.48	\$ 5.92	\$ 3.55	60.0%	

#### INVESTMENT ENVIRONMENT

The company currently holds stock in over 30 companies listed on the Main and Junior Markets of the Jamaica Stock Exchange (JSE).

For Q2 2018, the JSE Main Market Index grew by 11,203 points or 3.8% up from 294,533 points, when compared to Q1 2018. The JSE Junior Market grew by 79 points or 2.6% to end June 2018 at 3,037 points. Both markets continue to reflect an increase in active participants.

#### SHAREHOLDERS' EQUITY

MJE'S capital base remains in good standing, resulting from higher profitability with a movement in Retained Earnings from \$3.71 billion to \$5.21 billion and Fair value reserves of \$4.6 billion up from \$1.9 billion.





#### **NET ASSET VALUE (NAV)**

Net Book Value per share moved to \$9.48, a 60% increase over the corresponding period in 2017 due to the increase in Equity Investments of \$7.1 billion; a balance of \$12.14 billion as at June 30, 2018.

#### NON-CONTROLLING INTERESTS

The Board of Mayberry Jamaican Equities Ltd. (formerly "Mayberry West Indies Limited") passed a resolution in 2017, authorizing the parent company to list MJE on the Jamaica Stock Exchange. As a first step to initiate the listing process, a dividend in specie of 10% was issued to the shareholders of Mayberry Investments Limited on February 28, 2018. This means that 120,114,921 shares in MJE were issued to all shareholders of Mayberry Investments Ltd. at this date. The non-controlling interests in Shareholders' Equity as at Q2 2018 stood at \$171.1 million.

MAYBERRY JAMAICAN EQUITIES LIMITED SUMMARY OF CHANGES ON THE STATEMENT OF PROFIT OR LOSS AND COMPREHENSIVE INCOME				
Description	Quarter ended 30 June 2018 (J\$'000)	Quarter ended 30 June 2017 (J\$'000)	Change (\$'000)	% Change
Net Interest Income and Other Revenues	366,712	24,442	342,270	1400.3%
Operating Expenses	27,719	(3,092)	(30,810)	996.5%
Share of Profit/losses in Associate Companies	0	25,269	(25,269)	-100.0%
Profit before Taxation	296,998	27,662	269,336	973.7%
Net Profit	255,148	24,858	230,290	926.4%
Non-controlling Interests (10%)	28,350	-	28,350	0.0%
Other Comprehensive Income	1,538,943	63,082	1,475,862	2339.6%
Total Comprehensive Income	1,640,197	87,940	1,552,257	1765.1%
Non-controlling Interests (10%)	182,244	-	182,244	0.0%
Earnings Per Share (EPS)	\$ 0.24	\$ 0.02	\$ 0.22	1040.4%





Our revenue performance for this quarter was very robust as Mayberry Jamaican Equities Limited reported an after-tax profit of \$283 million for the quarter ended June 30, 2018, resulting in Earnings per share (EPS) of \$0.24 and representing a 1040.4% increase over the same period in 2017. This increase was due mainly to the change in recognising the revaluation gains from the former associate companies, now being recorded as Fair value through Profit or loss. Share of profits from these four (4) companies were previously recorded using the Equity method.

#### **TOTAL REVENUES**

Total Revenues, net of Interest Expense, amounted to \$366.7 million, representing an increase of \$342 million over the corresponding period last year. The main contributor to this significant increase was Unrealised trading gains of \$241.79 million, arising from the revaluation of all equities classified as fair value through Profit or Loss (FVPL).

The other major contributor to the year over year increase in revenues was Dividend Income with a movement of \$110.24 million from 2nd quarter 2017 to the corresponding period for 2018. These earnings resulted from the holdings in Supreme Ventures Limited and Caribbean Producers (Jamaica) Ltd.

#### TOTAL COMPREHENSIVE INCOME

For Q2 2018, Total comprehensive income for MJE amounted to \$1.8 billion, compared to \$87 million for the corresponding quarter of 2017; an increase of \$1.7 billion or 1972.4%. Non-controlling interests account for \$182 million of this total following a 10% distribution of shares through a dividend in specie in February 2018.





#### **OPERATING EXPENSES**

Operating expenses increased by \$30.8 million or 996.5% when compared to the corresponding quarter in 2017 due to the need for one-time Professional services along with marketing related activities to support the launch of the upcoming MJE Initial Public Offering.

Natalie Augustin

Managing Director



#### **INCOME STATEMENT**

**AS AT 30 JUNE 2018** 

	UNAUDITED	UNAUDITED	UNAUDITED	UNAUDITED	AUDITED
	3 Months ended 30	3 Months ended 30	6 Months ended 30	6 Months ended 30	DECEMBER
	June 2018	June 2017	June 2018	June 2017	2017
	\$'000	\$'000	\$'000	\$'000	\$'000
	\$ 000	\$ 000	\$ 000	\$ 000	\$ 000
Net Interest Income and Other Revenues					
Interest income	505	3,626	(14,825)	(26,047)	24,104
Interest expense	(12,489)	(1,753)	(25,849)	(14,855)	(19,798
Net Interest income	(11,984)	1,873	(40,674)	(40,902)	4,306
Dividend Income	122 602	22.450	226,303	26 110	147,727
	132,693 (134)	22,450	(134)	36,110 12,694	(52,535
Net Trading Gains/(Losses) Realised Gain on disposal of Associates	(154)	-	(154)	12,094	70,02
Unrealised (loss)/gain on investment revaluation	241,792		418,118		1,138,994
Net Foreign Exchange Gain / Loss	4,345	118	(1,786)	1,367	15,18
Impairment write-off	4,545	110	(1,760)	1,307	(803,026
Other Income					10,054
other meome	366,712	24,442	601,826	9,269	530,722
One water of two pages				-	
Operating Expenses:	69,714	22,049	157,886	28,101	264,580
Other operating expenses					-
	69,714	22,049	157,886	28,101	264,580
Share of Profits in Associate	_	25,269	-	43,506	134,471
(Loss)/Profit before Taxation	296,998	27,662	443,941	24,673	400,613
Taxation (charge) / credit	13,500	2,804	3,254	5,638	11,548
NET PROFIT	283,498	24,858	440,687	19,035	389,065
Attributable to - Mayberry Investments Limited - 90%	255,148		482,088		
- Non-controlling Interest - 10%	28,350		53,565		
OTHER COMPREHENSIVE INCOME					
Financial Reserve	1,538,943	63,082	2,072,301	493,701	1,878,695
Employee Share Option		-	-	-	-
Other Comprehensive Income, Net of Tax	1,538,943	63,082	2,072,301	493,701	1,878,695
TOTAL COMPREHENSIVE INCOME	1,822,441	87,940	2,512,988	512,736	2,267,759
Attributable to - Mayberry Investments Limited - 90%	1,640,197		2,194,011	,	,,
- Non-controlling Interest - 10%	182,244		243,779		
Earnings per share	0.24	0.02	0.37	0.02	0.32
Issued Number of Shares	1,201,149	1,201,149	1,201,149	1,201,149	1,201,149

#### **BASIS OF PREPARATION**

These consolidated financial statements have been prepared in accordance with the accounting policies as set out in note 2 of the audited financial statements for the year ended 31 December 2017.



#### STATEMENT OF FINANCIAL POSITION

**AS AT 30 JUNE 2018** 

	JUNE 30, 2018	JUNE 30, 2017		DECEMBER 31, 2017
	<u>J\$</u>	<u>J\$</u>	Г	<u>J\$</u>
<u>ASSETS</u>	\$'000	\$'000		\$'000
CASH RESOURCES	237,220	74,305		194,458
INVESTMENTS	12,139,614	5,029,679		9,270,573
INVESTMENTS IN ASSOCIATES	-	1,337,261		3.515
INTEREST RECEIVABLE	*	4,953		3,615
INTERCOMPANY	67,365	775,272 53,769	ı	185,924
OTHER RECEIVABLES				
TOTAL ASSETS	12,444,198	7,275,240	<u>                                      </u>	9,654,570
LIABILITIES AND EQUITY				
LIABILITIES			ı	
Timpiri				
INTERCOMPANY	625,363	3,870		497,837
DEFERRED TAX	50,917	19,395		40,780
INTEREST PAYABLE	3,513	42		810
ACCOUNTS PAYABLES	376,273	134,887		250,523
TAXATION PAYABLE	6,371	3,296 161,490	_	(4,152) 785,798
TOTAL LIABILITIES	1,062,438	101,430	<u> </u>	765,736
STOCKHOLDERS EQUITY				
SHARE CAPITAL	1,321,225	1,468,027		1,468,027
INVESTMENT REVALUATION RESERVE	4,681,653	1,934,823	ı	2,929,230
RETAINED EARNINGS	5,207,767	3,710,900		4,471,515
	11,210,645	7,113,750		8,868,772
NON-CONTROLLING INTEREST - 10%	171,115	-		
TOTAL STOCKHOLDERS EQUITY	11,381,760	7,113,750		8,868,772
				0.554.530
TOTAL STOCKHOLDERS EQUITY AND LIABILITIES	12,444,198	7,275,240		9,654,570

 Net book Value per Stock Unit
 \$ 9.48 \$ 5.92 \$ 7.38

Approved by the Board of Directors for issue on 5th July, 2018 and signed on its behalf by:

Christopher Beri Chairman

Natalie Agustin Managing Director

#### STATEMENT OF COMPREHENSIVE INCOME

**AS AT 30 JUNE 2018** 

	UNAUDITED	UNAUDITED	UNAUDITED	UNAUDITED	AUDITED
	3 Months ended 30	3 Months ended 30	6 Months ended 30	6 Months ended 30	12 Months ended
	June 2018	June 2017	June 2018	June 2017	31 December 2017
	\$'000	\$'000	\$'000	\$'000	\$'000
Profit for the period	283,498	24,858	440,687	19,035	389,065
Other Comprehensive Income					
for the period net of tax:					
Items that will or maybe					
classified to statement of income					
Unrealised gains/ (losses)on financial instruments	1,538,943	63,082	2,072,301	493,701	1,878,695
Total Comprehensive income atributable to stockholders	1,822,441	87,940	2,512,988	512,736	2,267,759
Attributable to - Mayberry Investments Limited - 90%	1,640,197		2,194,011		
- Non-controlling Interest - 10%	182,244		243,779		



### MAYBERRY JAMAICAN EQUITIES

#### STATEMENT OF CHANGES IN EQUITY

FOR THE PERIOD ENDED 30 JUNE 2018

			RETAINED	NON- CONTROLLING	
	SHARE CAPITAL	FAIR VALUE RESERVES	EARNINGS	INTERESTS	TOTAL
	\$'000	\$'000	\$'000	\$'000	\$'000
Balance at January 1, 2017	1,468,027	2,099,981	3,033,005	-	6,601,013
Realised gains / (losses) on fair value instruments					
transferred to retained earnings	-	(658,860)	658,860	-	-
Ordinary dividends paid	-	-	-	-	-
Total comprehensive income	-	493,702	19,035	-	512,737
Translation adjustment	-	-	-	-	-
Balance at June 30, 2017	1,468,027	1,934,823	3,710,900		7,113,750
Balance at January 1, 2018	1,468,027	2,929,230	4,471,515	-	8,868,772
Realised gains / (losses) on fair value instruments					
transferred to retained earnings	-	(319,878)	349,131	(29,253)	-
Ordinary dividends paid - in specie	(146,803)	-	-	146,803	-
Net Profit	-	-	387,122	53,565	440,687
Total comprehensive income	-	2,072,301	-	-	2,072,301
Translation adjustment	-	-		-	-
AS AT JUNE 30, 2018	1,321,225	4,681,653	5,207,767	171,115	11,381,760



#### STATEMENT OF CASH FLOWS

For the six months ended 30 June 2018

	UNAUDITED	UNAUDITED	AUDITED
	6 Months ended 30	6 Months ended 30	DECEMBER
	June 2018	June 2017	2017
	\$'000	\$'000	\$'000
Cook Electro forces Occasion Assistate			
Cash Flows from Operating Activities			
Profit before taxation	443,941	24,673	400,613
Adjustments to reconcile profit to net cash used in			
operating activities:	-	-	-
Interest Income	2,654	(23,573)	, , ,
Interest Expense	25,849	14,857	19,798
Realized Fair Value (gains)/loss transferred to Retained	319,878	658,860	1,049,445
Unrealized Foreign Exchange Gains	1,786	(1,367)	8,775
Share of results of Associates	-	(43,506)	(134,471)
Realized Gain on disposal of Investment in Associates	-	-	(70,021)
Impairment loss on unquoted Investments	-	-	803,026
Un-realized Gain on disposal of Investment in Associates	-	-	(1,138,994)
Adjusted Profit / (Loss)	794,108	629,943	914,067
Changes in operating assets and liabilities:			
Decrease / (increase) in Investment securities	(2,869,040)	1,416,836	(173,968)
* *	· · · · · /	1,410,830	(173,300)
Decrease / (increase) in Investment Revaluation Adjustment for Unrealized F/X	1,752,423	-	-
Other Receivables	(1,786)	- (2E 021)	-
Interest Receivable	118,559	(25,021)	-
	146 410	-	-
Accounts Payables & Other Liabilities	146,410	28,656	-
Margins with Overseas Brokers	-	(791,272)	-
Taxation Payable	427.526	- (4.402.005)	-
(Decrease) / increase due from parent company	127,526	(1,183,095)	- (4.45.6.44)
Decrease / (increase) in Receivables	-	-	(145,641)
Decrease / (increase) in Payables	-	-	65,440
Decrease / (increase) in Loans	-	-	(791,272)
(Decrease) / increase due to / (from) Related Parties	-	-	84,385
Interest received	961	47,398	48,533
Interest Paid	(23,146)	(17,262)	(21,435)
Taxation paid (deferred tax)	(3,254)	(5,638)	(5,452)
Cash used in Operating Activities	(751,347)	(529,398)	(939,408)
Net Cash used in Operating Activities	42,761	100,545	(25,342)
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Cash Flows from Investing Activities			
Associate holdings - purchased in the year	-	-	137,264
Dividend received from Associate	-	-	12,430
Net Cash Generated from Investing Activities	-	-	124,353
Cash Flows from Financing Activities	-	-	-
Dividend Payment	-		-
Net Cash used in Financing Activities	-	-	-
Net Decrease in Cash and Cash Equivalents	- 42,761	- 100,545	- 124,353
•	42,701	100,545	· ·
Effects of Exhange rate Translation Cash & Cash Equivalents	-	-	5,615
Cach & Cach Equivalents Regioning of the year	104 450	(26.240)	46.046
Cash & Cash Equivalents - Beginning of the year P/Y audit reclass from Bank o/d to payables	194,458	(26,240)	46,946 17,544
Cash & Cash Equivalents - End of the year	227 220	7// 205	17,544 <b>194,458</b>
Cash & Cash Equivalents - Enu Of the year	237,220	74,305	194,458



## MAYBERRY JAMAICAN EQUITIES LTD. TOP TEN SHAREHOLDERS AS AT JUNE 30, 2018

Names	Shareholdings
MAYBERRY INVESTMENTS LIMITED	1,081,034,362
PWL BAMBOO HOLDINGS LIMITED	47,314,031
K. MARK BERRY	42,748,438
MAYBERRY EMPLOYEE SHARE SCHEME	4,020,568
KONRAD LIMITED	2,860,789
GARY PEART	2,292,832
VDWSD LTD.	1,999,000
THE MAYBERRY FOUNDATION LTD.	1,129,812
MAYBERRY INVESTMENTS LTD. PENSION SCHEME	640,647
SHARON HARVEY-WILSON	623,086
TOTAL	1,184,663,564





# MAYBERRY JAMAICAN EQUITIES LTD. SHAREHOLDINGS OF DIRECTORS AS AT JUNE 30, 2018

Directors	Shareholdings	Connected Persons
Christopher Berry	-	47,993,945
Konrad Berry	42,748,438	3,231,041

